



Dealership Management System

WaveDealership™ provides a unique conceptual approach to comprehensive dealership management systems. It is an integrated, scalable, and user-friendly system that increases sales, inventory management efficiencies that translates to higher profitability.

WaveDealership™ suite, a fully integrated Dealership Management Solution includes financial management, showroom and inventory, service center, inventory & procurement management, and human resources and payroll modules. It is a sophisticated solution targeted to meet the specialized demands of automotive dealers with a need for a specific industry, and for a specific advanced cross-departmental process integration.

A premiere provider of business & design consulting, software development, EAI provider, and professional services since 1989, Integrated Technology Group provides a comprehensive solution for automotive dealership systems worldwide. WaveDealership™ suite is developed using leading edge ITG patented Wave™ technology, MS Windows, and MS SQL server.

MAIN FEATURES

Enhances profitability through optimal inventory and warehouse control, advanced costing mechanism, price control and discount procedures, client relation management system, operational cost reduction, cash flow analysis, inventory life cycle and forecasting.

Increase revenue by improving customer relationship management and revenue generation by customizing consistent, timely, and professional client follows up via a sophisticated client and prospect database.

Advance Marketing tools WaveDealership™ add a well-designed and high-end Car-Show-Room on Line to the company Internet portal or web site.

Superior advanced functionality WaveDealership™ includes an event messenger, where executives can configure an event schedule to be sent to target destination via multi-channel access such as SMS, e-mail, Fax.

Tight integration and control of financial management, human resources, showroom, service center, spare parts department, and warehouse processes and operations.

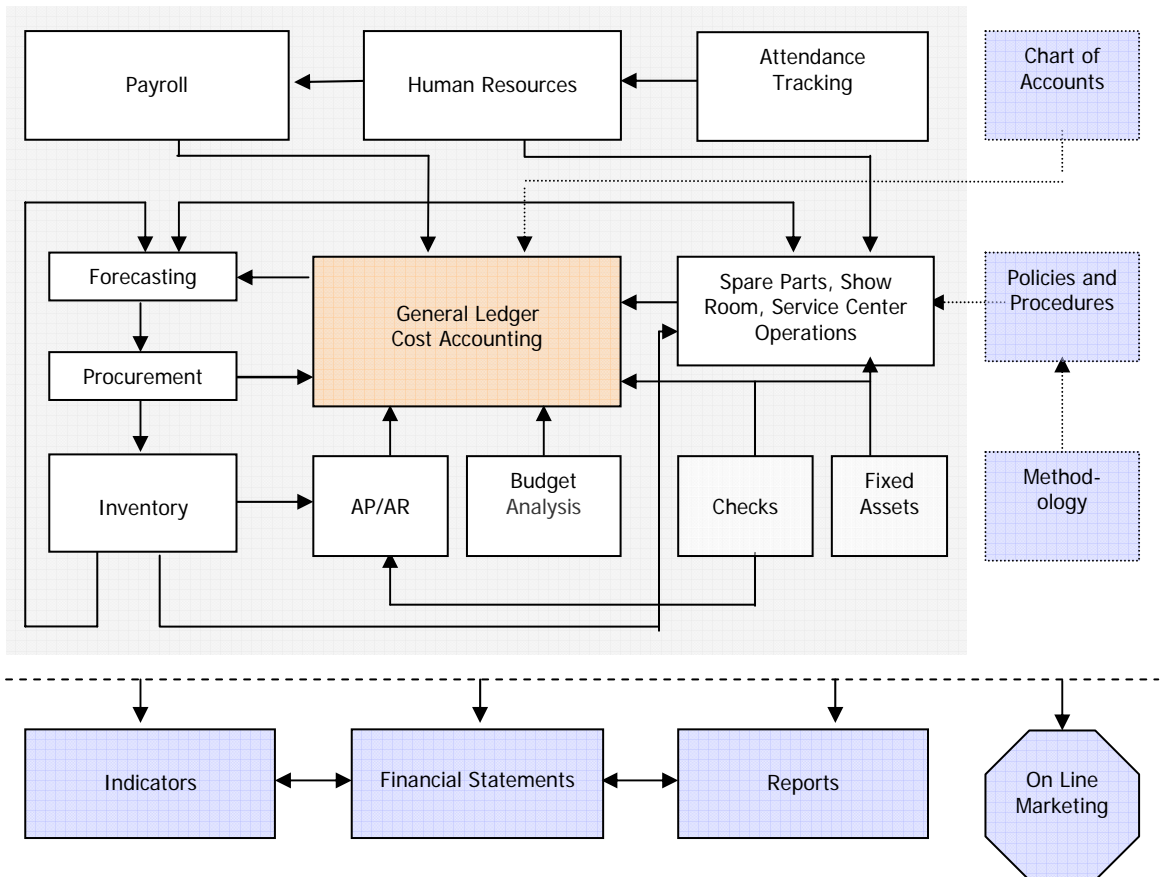
Increase employee productivity efficiency by standardizing procedures, through a user friendly and intuitive Dealership Management System.

Better management of detailed reports of services rendered, logistics, multi cost center analysis, advance searching and filtering tool, budgeting, graphical data presentation, and employee progress reporting.

Provide extensive executive reports, charting on the state of operations and financials.

Open system architecture that includes integration with other applications and format via XML and XSL.

WaveDealership™ MODULE DIAGRAM



WaveDealership™ MODULES

Financial Management System

- Chart of Accounts.
- General Ledger.
- Multi-currency Accounts Payable and Receivable.
- Multi-cost center for multi locations of Spare Parts, Showroom, and Service Center departments.
- Budgeting and cash flow analysis.
- Check tracing & archiving and bank statement reconciliation.
- Financial analysis & executive report generator.
- Debit & credit taxes and VAT account control.
- Operational and non-operational fixed asset control.

Service Center & Parts Management System

- Reception document management and workflow system.
- Parts sales counter invoicing system and connectivity with inventory.
- Integration with parts department via stock requisition & delivery system.
- Predefined service grouping like warranty and pre-delivery inspection.
- Internal & external services including oil and fluids.
- Integrated invoicing system and auto repair history records.

Sales & Showroom Management System

- Multi-currency quotation and invoicing.
- Client inquiry and lost-of-sale registration.
- Packing-list and stock location & delivery control.
- Salesperson commission control and integration with payroll.
- Sales statistical reporting & market share analysis.
- Client classification by sales, accounts receivables, client aging, and region.
- Communication with service center for pre delivery inspection.

WaveDealership™ MODULES

Procurement and Inventory Management

- Intelligent auto and parts requirement forecasting based on lead-time, buffer-stock, back-order, lost-sales records, and stock movement analysis
- Automatic order requisition to domestic and foreign vendors.
- Vendor quotation price variance analysis based on historical data.
- Integration with Letter of Credit generator, cost accounting, and finance management system.
- Perpetual inventory control for strategic business units including stock distribution, movement, amortization and inventory correction.

Cost Accounting

- Activity base costing for Perpetual Inventory control.
- Multi-layer cost system per location(s) and department.
- Purchase order cost and L/C, and L/G.
- FIFO, LIFO, WAVG, Specific identifier costing for high value stock inventory.
- Daily gross profit analysis and tracing mechanism.
- Monthly income statement, cash-flow, and balance sheet.
- Payroll expense distribution and allocation by department.
- Integration with financial management system.

Human Resources Management and Payroll System

- Structure and distribution of staff.
- Employment application process and vacancy fulfillment.
- Document flow process & control and approval procedures.
- Employee specific data including skills, training, and qualifications.
- Dynamic employee information such as attendance, transfer, leaves, vacation, overtime, and termination.
- Periodic payroll generation, auditing, and posting to finance.
- Payroll analysis reporting and employee historical transactions.
- Detailed periodical salary slip and check printing and/or bank transfer sheets to employee bank account.

PROFESSIONAL SERVICES & CONSULTING

The ITG Professional Services team has extensive experience helping industry-leading automotive dealers solve their most complex business problems. ITG is dedicated to helping companies plan, manage and execute a successful WaveDealership™ implementation to accelerate return on their solution investment.

ITG offers a comprehensive suite of worldwide services to implement, customize, enhance and extend the WaveDealership™ solution to meet each customer's specific needs. Our proven methodology, combined with the unique advantages of the WaveDealership™ solution, ensures rapid delivery of extraordinary results.

CLIENT FEEDBACK

"WaveDealership™ helped us increase our customer satisfaction and profitability, as we are better organized and more efficient."

General Manager
Peugeot-Jordan

"We were able to get WaveDealership™ up and running including the customization that we required in less than three months. ITG provided professional and timely services that expedited and smoothed the implementation."

CTO, Global Engines
Hyundai-Morocco

ITG PROFILE

[About Integrated Technology Group](#)

Integrated Technology Group is a dynamic, innovative, and technology driven group of companies that lead in the areas of e-Learning, Enterprise Resource Planning, advanced Web Development, and professional Multimedia and Design Services. ITG operates through three subsidiaries -EPOCH Technologies, JAID Productions, and TriAx Automation—which render comprehensive, complementary, end-to-end IT solutions in software development, visual production, and process automation respectively.

Since its inception in 1989, ITG lead in technological innovation and was the first Middle Eastern firm to develop and export electronic data interchange (EDI) solutions into the European market in 1991. Managing a steady growth and technological lead in the past 15 years, ITG was the first to harness XML technology to develop the most comprehensive online Quranic resource Website in the world; www.altafsir.com. In addition, ITG was the first Jordanian software company to develop and deploy an integrated, multilingual enterprise resource planning (ERP) solution in 1995, and the first company in the Arab world to develop a world class comprehensive e-learning platform; EduWave™.

About 7% of ITG's revenue is spent on R&D. The management realizes the importance of investing in research and development to maintain its technological lead and continuously develop innovative solutions to meet our customers' needs and requirements. Professional training is also an ongoing activity at ITG, in order to keep our professional staffs abreast with technological advancement, and methods that assist them in developing reliable, scalable, and robust solutions.

ITG has a strong local and international presence with deployments in Jordan, the Middle East, North Africa, Europe and the U.S. The firm focuses on providing timely, professional support to its clients, and pays close attention to maintaining the highest level of customer satisfaction attainable.

ITG specializes in providing state-of-the-art technologies and solutions in the following areas:

- E-Learning Solutions (e-Learning Platform EduWave™ & e-Content Development)
- ERP Solutions in three verticals (Manufacturing (Pharmaceutical Industries & Food Industries), Government (GRP), and Dealership Management).
- E-Business & e-Government Solutions.
- Web Design & Development.
- New Media, Multimedia and Visual Production (Computer Graphics & Animation, TV & Video production).
- Process Automation Solutions, for: irrigation, industrial & domestic applications.

ITG PROFILE

ITG works through a network of strategic partners and representatives in 15 countries worldwide in Europe, North America, South East Asia, the Middle East, and Africa. This gives ITG increased reach, and flexibility through effective utilization of the combined know-how and experience of its partners in their respective markets. It also provides the firm with additional support and stability, and adds to its core competencies that render it as one of the most competitive, leading IT companies.

For more information about ITG, kindly visit our web site at www.itgsolutions.com

For additional information on WaveDealership™, please contact:

Sales & Marketing Department

Tel: +962 (6) 461-8133, Fax: +962 (6) 461-8115

E-Mail: sales&marketing@itgsolutions.com